

Project Number 700099 Call: H2020-DRS-01-2015

Project Title:

ANYWHERE

EnhANcing emergencY management and response to extreme WeatHER and climate Events

Subject:

Deliverable 7.3: Final report on the Business Hub development, validation and tests

Dissemination Level:

CO Confidential, only for members of the consortium (including the Commission Services)

Delivery date:30th July 2019Month:Month 38Organisation name of lead contractor for this deliverable: AIRBUS



This project has received funding from the European Union's H2020 Programme under the topic of potential of current and new measures and technologies to respond to extreme weather and climate events under grant agreement no. 700099.

This document reflects only the authors' views and not those of the European Community. The information in this document is provided "as is" and no guarantee or warranty is given that the information is fit for any particular purpose. The user thereof uses the information at its sole risk and neither the European Community nor any member of the Consortium is liable for any use that may be made of the information.





Document Information

Title	Final report on the Business Hub development, validation and tests						
Lead Author	Christophe VEGETTO (AIRBUS)						
Contributors							
Distribution	CONFIDENTIAL						
Document Reference							
Contract number:							
Project acronym:	ANYWHERE						
Project Co-ordinator:	ADS						
Document Responsible Partner:	ADS						
Document Type:	Report						
Document Title:	ANYWHERE Business						
Classification:							
Contractual Date of Delivery:	31st of July 2019						
Actual date of delivery:	30st of July 2019						
Filename:	D7-3 – ANYWHERE – Final report on the business Hub M38						
Status:	Final						
Approval status	Document Manager:						
	Verification Authority: Coordinator						
	Project Approval:						





Document History

:Date	Revision	Prepared by	Organisation	Approved by		
25/05/2018	V.1	Christophe VEGETTO	AIRBUS	Philippe Charruyer		
19/11/2018	V.2	Christophe VEGETTO	AIRBUS	Philippe Charruyer		
30/07/2019	V.3	Christophe VEGETTO	AIRBUS	Philippe Charruyer		

Related Documents

This report and others are available from the **ANYWHERE** Project Website at: <u>http://www.anywhere-h2020.eu/</u>

© Members of the ANYWHERE Consortium

The research leading to these results has received funding from the European Union Seventh Framework Programme (FP7/2007-2013) under Grant Agreement no. 313077





TABLE of Content

Document Information	1
Introduction	4
Business Hub development, validation and tests	5
Interface	6
Business Topics / Platform core!	7
Exploitation	7
Innovation	7
Market Assessment	8
Marketing And Exploitation Committee	8
SME and Industry Collaborative Network	8
Helpdesk	8
Catalogue	8
Business Hub Tree	9
Access Rights Management1	.0
Conclusion 1	4

FIGURES

Figure 1 : Business hub philosophy:	6
Figure 2 : Main business Hub Interface	7
Figure 3 : Business Hub Tree	10
Figure 4 : ANYWHERE access matrix	12
Figure 5 : Main interface with Training mode	13
Figure 6 : General Hazard interface with Training mode	13
Figure 7 : Dedicated Hazard interface with Training mode	14



Introduction



Objective of the Business Hub:

This Tool is developed as a Consultancy Center that allows to Analyse, Develop, Customize and Roll-Out the ANYWHERE products and tools to be directly implemented into the Users and Suppliers platforms and applications, to render, as simple and straightforward as possible, the supply of the products information's and data integrated and offered by the Consortium.

The Business Hub identified as a support tool of the Market development support and Helpdesk Center includes is a of a Task Force support tool dedicated for the function of marketing, administration and pre and after-sales support, as a self-administrated entity.

Such ANYWHERE Task Force using this tool shall be replaced by a Spin-Off Company that will be dedicated to the promotion, support and sales of the ANYWHERE products commercially after the termination of the ANYWHERE Project.

Overview and approach:

This platform support and rely on a close cooperation with users and customers through the ANYWHERE End User network and relevant members of the advisory board.

The Market development support and Helpdesk Center supports awareness, advertisement, marketing and future sales for the ANYWHERE MH-EWS, Business Processes and Tools.

For practical uses, the Market development support and Helpdesk Center will be called "ANYWHERE Task Force", to include in a single expression its diverse activities aimed towards the facilitation of market uptake and exploitation as a set of resources to help to Start-Up the commercial output.

The User network offers support and maintenance for their 3rd party tools, including institutional tools as well as the Self Protection Tools





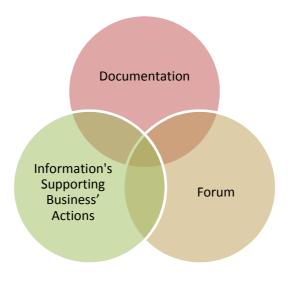
Business Hub development, validation and tests

This Collaborative Platform has been developed as a global online tool to support collaborative initiatives for market development. It has been named: "ANYWHERE Business Hub".

It provides the signatories with a private forum to pool resources, share information, enhance influence and engage with companies, policymakers and other actors in majors Weather events issues across asset classes, sectors and regions.

The vision of the Business Hub platform is to foster <u>sustainable long- term value creation through</u> <u>collaboration</u>, benefiting the environment, the organizations and society as a whole.

Figure 1 : Business hub philosophy:



- 1. Platform Tree (see below)
- 2. Key functionalities (by importance order):





Interface

The Business hub interface has been set according to the UX (User experience) standard and it allows a rapid handling thanks to the intuitive and user friendly architecture. It has been developed using a XWiki interface tool, while the preliminary analysis has demonstrate that such tool is the most well adapted one for the usage mixing the needs for Documentation; Forum and Information's Supporting Business' Actions.

The main page follows the structure of the *ANYWHERE* project giving a direct access to the main categories of the project structure. Below, some extracts of the Business Hub are provided.

For the first logging a learning mode is automatically launch in order to support the user in his first interface navigation.

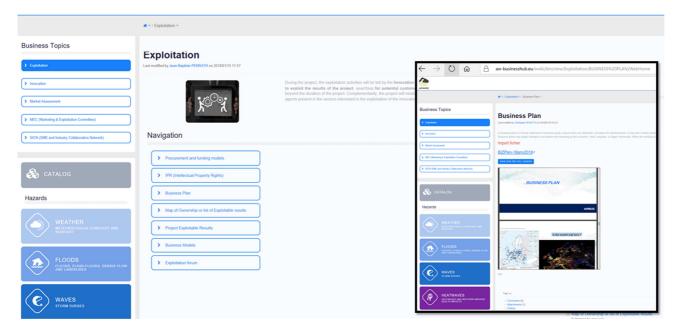


Figure 2 : Main business Hub Interface





Business Topics / Platform core!

The Business Hub is characterized by 5 areas, allowing the partners involved in the strategic and business decisions to exchange around three themes:

- 1. Exploitation
- 2. Innovation
- 3. Market assessment

The first two spaces of share/exchanges allow a certain categories of partners:

- 4. The Marketing & Exploitation Committee for the exploitation partners
- 5. SME & Industry Collaborative Network and /or the 18 companies providing services in the project spaces

Many Forums are open to all to get some exchanges on strategy and discus specific aspect on each domain. More other some editable pages are opened to write out and develop some subjects, and align the different businesses strategies on the project.

Exploitation

The exploitation section includes:

- 1. Procurement and funding models, related to the business model which has been set.
- 2. The intellectual Property rights, has defined in the Work package 7.
- 3. The Business Plan, including the hypotheses predefined for the targeted figures
- 4. The Map of ownership and List of exploitable results
- 5. Bushiness model, mainly using the BMG method (Business Model Generation)
- 6. The project Exploitable Results
- 7. The Segmentation definitions according to the relevant objectives and the consequent market studies
- 8. The exploitation section Forum

Innovation

The Innovation section includes:

- 1. A space management dedicated to the innovations that have been introduced in ANYWHERE.
- 2. A space dedicated to the consequent industrial approach for such Innovations
- 3. The Innovation section Forum





Market Assessment

- 1. Market segmentation setting up
- 2. The Market Analyses

Marketing And Exploitation Committee

1. A pure marketing and exploitation committee forum space for WP7 communication

SME and Industry Collaborative Network

1. A pure SME communication space for WP7 SME and Industrial collaborative Network.

Helpdesk

In case of technical problems or recommendations for improvement, the platform allows end-users to trace their problems or desires.

The link to access to the platform is: <u>https://jirasd.s4id.net/servicedesk/customer/portal/7/user/login?destination=portal%2F7</u>

The user must connect with the same identifiers "id" as those he uses for the business hub.

Catalogue

The catalogue is accessible through the main interface and is aligned with the catalogue source which is accessible in the main H2020 site <u>Catalogue Anywhere</u>. This feature allows the user to easily refer to a product in discussion if he needs. It avoids going & back and forth between the Anywhere Business Hub catalog and minimizes the risk of corrupt links.

The catalogue is shared in different hazard type and follows the latest structure of anywhere architecture.





Business Hub Tree

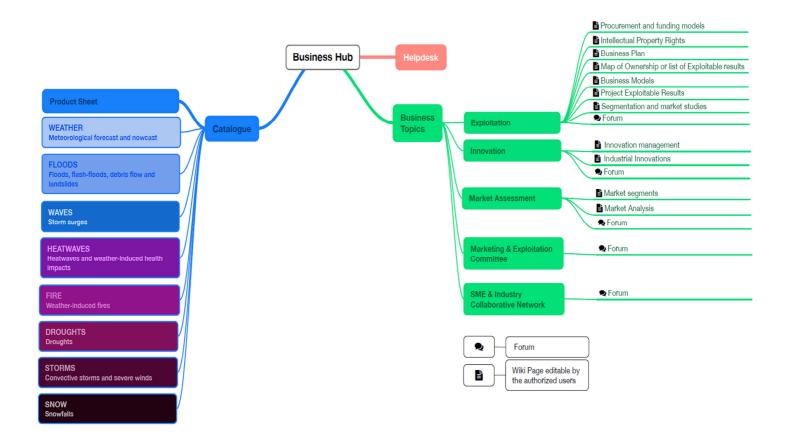
Here after is the so called Business Hub Tree, characterising the Business hub structure.

The Business Hub tree is a visualisation of Business structure. It allows the developer and the user to

Such structure is composed at the first level by three main categories.

- 1. The Catalogue
- 2. The business topics
- 3. The help desk.

Figure 3 : Business Hub Tree







Access Rights Management

The platform is the place where project's business strategy discussions take place, with several level access for forum information and chat, where the users can have different level of information according to their role and rights in the project.

A system of rights access to business topics has been set up in order fine tune and control the appropriate right to consult, edit and administrate the documents and environment allocated to the appropriate collaborator and or entity. Below the Rights Matrix shows "who" is supposed to have the right to see and act on "what".

The "Rights Management" manages different types of actions (Read / Edit / Delete / Comment). There will be also a scripter but this is not described here due to its technical details.

ANYWHERE ACCESS MATRIX

The rights are individualized according to the user profile. Such right are open thanks to a secured access and through robust authentication process. They are allocating from the most basic one View" to the highest, Delete".

The table here below describes the different rights according to the level of responsibilities inside the project. Indeed some peoples shall have only the right of consultation, so call "view" : V.

The consultation can be completed by the rights to put additional notes or "comments": C.

The "Edit": E right is the possibility to modify the structure, make some additional folder, and put some documents and analyses or information's for consultation.

"Script": S is the ability to put some additional mini program or "Macro" inside the interface, in order to make continue improvement of the business hub.

"Delete" : D is the ability to delete some content and complete folder





Figure 4 : ANYWHERE access matrix

			View	Cor	nment	Edit	Script	Delete					
			v		C	Е	S	D					
=Forum													
	Organization	Market Assessment	Market segments			ation	Innova manage		Industrial Innovations	Exploitation	SICN SME and Industry Collaborativ Network		
	Airbus (Admin)	VCESD	VCESD	VCESD	VCI	SD	VCESD		VCESD	VCESD	VCESD		
	ANWHERE Consortium member	VCED	VCED	VCED	VCED		VCE	D	VCED	VCED	VC		
	CRAHI-UPC	VCED	VCED	VCED	VCED		VCED		VCED	VCED	VCED		
	Civil Protection agency	V	V	V	No Access		No Ac	cess	No Access	No Access	No Access		
	Forecasting agency	V	V	V	No A	ccess	No Ac	cess	No Access	No Access	No Access		
	Industry	V	V	V	No A	ccess	No Ac	cess	No Access	No Access	No Access		
	MEC	No Access	No Access	No Access	No Access		No Ac	cess	No Access	No Access	No Access		
	N.G.O.	V	V	V	No A	ccess	No Ac	cess	No Access	No Access	No Access		
	Other end- user	V	V	V	No Access		No Ac	cess	No Access	No Access	No Access		
	Research Institute	V	V	V	No Access		No Ac	cess	No Access	No Access	No Access		
	SICN	No Access	No Access	No Access	No Access		No Access		No Ac	cess	No Access	No Access	VCED
	Supplier	V	V	V	No Access		No Ac	cess	No Access	No Access	No Access		

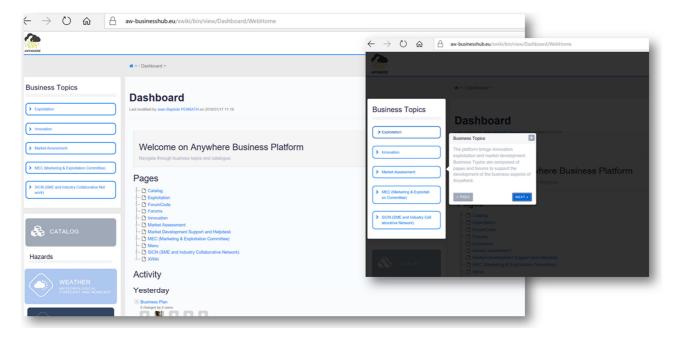
For example, a VCESD profile corresponds to an unlimited access (Airbus and CRAHI-UPC), having rights fo VIEW; COMMENTS; EDIT; SCRIPT; DELETE.

While a profile "v "or "vc" is only able to view or view and comments.





ANYWHERE Deliverable Report Grant Agreement: 700099 Figure 5 : Main interface with Training mode



The sub-division of each domain allows the user to enter deeper in each subjects, whatever it is details information's of each products...

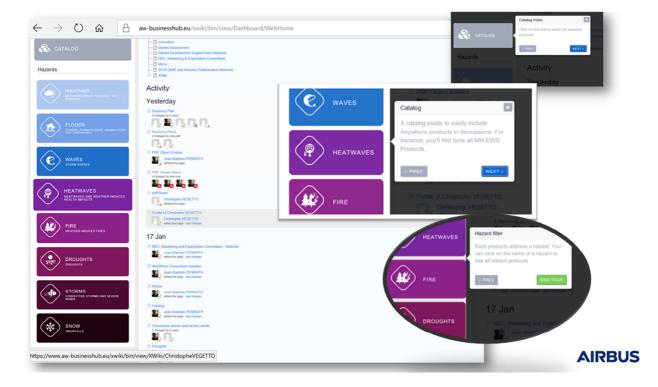
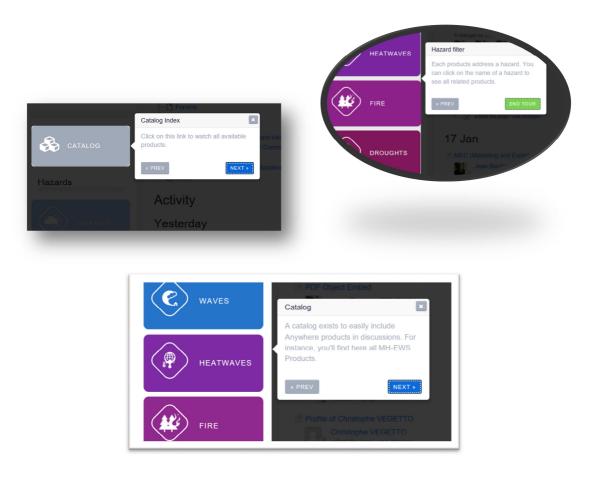


Figure 6 : General Hazard interface with Training mode





Figure 7 : Dedicated Hazard interface with Training mode







Conclusion

The development and the test have been performed according to the initial requirement as defined in the DOA.

The business Hub complies with the need and target as of : a Consultancy Centre that allows to Analyse, Develop, Customize and Roll-Out the ANYWHERE products and tools to be directly implemented into the Users and Suppliers platforms and applications.

It renders, as simple and straightforward as possible, the supply of the products information's and data integrated and offered by the Consortium as fare as the consortium members shall use it.

The Business Hub is identified as a support tool of the Market development support and Helpdesk Centre includes is developed as a tool dedicated for the function of marketing, administration and pre and after-sales support, as a self-administrated entity.